

## Successful Tax Appeals

Client or Property	Location (& Tax Years)	Property Type	Size (Apx. SF)	Tax Savings
Power Plant	California	Energy	35 MW	>\$10.0 million
Glass Plant	California	Manufacturing	900,000	>\$1.0 million
NUMMI (Auto Plant)	Fremont	Auto Plant	4,300,000	>\$1.0 million
Safeway, Inc.	Statewide Portfolio	Retail/Office/Industrial Portfolio		\$1.4 million
The Vons Companies	Statewide Portfolio	Retail/Office/Industrial Portfolio		\$475,000
The Vons Companies	El Monte	Industrial D.C.	1,100,000	\$295,000
Madame Tussaud Hollywood	Los Angeles	Major Retail Attraction	40,000	>\$1.0 million
Bella Terra Office	Orange County	Office Towers/Retail	400,000	\$930,000
Public Policy Institute	San Francisco	Office/Retail	100,000	\$300,000
Metcalf Family Trust	Northern California	Office	500,000	>\$900,000
Goldstein Munger	Beverly Hills	Office/Retail	20,000	\$360,000
Hotel Whitcomb	San Francisco	Hotel	459 Rooms	>\$1.0 million

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Hilton Garden Inn	San Mateo	Hotel	154 Rooms	\$47,000
Marriott Suites	Orange County	Hotel	371 Rooms	\$315,000
Embassy Suites	Orange County	Hotel	375 Rooms	\$74,000
Hilton Garden Inn	Solano County	Hotel	150 Rooms	\$90,000
Hotel Portfolio	Los Angeles & San Bernadino Counties	Hotel	>450 Rooms	\$161,000
Hotel Portfolio	San Bernadino County	Hotel	>220 Rooms	\$90,000
SRM Associates	Oakland	Office/Retail	50,000	\$550,000
Lend Lease	Redwood City	Office/Retail	140,000	\$317,000
Seagate Properties	Daly City	Office/Retail	75,000	\$22,000
Great West Life Insurance	Walnut Creek	Office	85,000	\$350,000
Ford Motor Land Development	West Sacramento	Office	259,000	\$66,000
Foster Farms	Merced, Stanislaus, Fresno counties	Industrial/Office/	Porfolio	\$1.6 million

Thank you for your time and consideration.

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