

Successful Tax Appeals

Client or Property	Property Type	Size (Apx. SF)	Tax Savings
Power Plant in California	Energy	35 MW	>\$10.0 million
Glass Plant in California	Manufacturing	>900,000	>\$1.0 million
NUMMI (Auto Plant)	Auto Plant	4,300,000	>\$1.0 million
Safeway, Inc.	Retail/Office/Industrial	Portfolio	\$1.4 million
The Vons Companies	Retail/Office/Industrial	Portfolio	\$475,000
The Vons Companies	Industrial D.C.	1,100,000	\$295,000
Goldstein Munger (Wealth Mgmt.)	Office	20,000	\$360,000
Madame Tussaud Hollywood	Major Retail Attraction	40,000	>\$1.0 million
Bella Terra Office	Office Towers & Retail	400,000	\$930,000
Goldstein Munger (Wealth Mgmt.)	Office	20,000	\$360,000
Lend Lease	Office	140,000	\$317,000
SRM Associates	Office	50,000	\$550,000
Encinal Properties	Office	100,000	\$250,000

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Aegis Equities	Office	40,000	\$110,000
Seagate Properties	Office	75,000	\$22,000
Public Policy Institute	Office	100,000	\$300,000
Trans-Asia Capital	Office	80,000	\$90,000
Johnson Wax Development	Office	85,000	\$105,000
Great West Life Insurance	Office	85,000	\$35,000
Dynasty Growth Group	Office	75,000	\$195,000
Ford Motor Land Development	Office	259,000	\$66,000
Odin Management	Office/Retail	140,000	\$250,000
Prentiss Properties	Biotechnology	60,000	\$40,000
US Postal Service (Leased)	Industrial	930,000	\$160,000
Hotel Whitcomb	Hotel	459 Rooms	>\$1.0 million
Crowne Plaza Hotel	Hotel	354 Rooms	\$160,000

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Hilton Garden Inn	Hotel	154 Rooms	\$47,000
Marriott Suites	Hotel	371 Rooms	\$315,000
Embassy Suites	Hotel	375 Rooms	\$74,000
Hilton Garden Inn	Hotel	150 Rooms	\$90,000
Hotel Portfolio	Hotel Portfolio	>450 Rooms	\$161,000
Hotel Portfolio	Hotel Portfolio	>220 Rooms	\$90,000
Chablis Inn	Hotel	34 Rooms	\$20,000
Hawthorne Suites	Hotel	62 Rooms	\$30,000
Chanel Building	Retail	10,000	\$420,000
Gucci Bldg. (One Union Square)	Retail	42,000	\$350,000
J. D. Mercer & Co.	Retail Center	170,000	\$300,000
Safeway, Inc.	Industrial D.C.	1,800,000	\$660,000
Foster Farms	Industrial/Office/Agricultural	Portfolio	\$1.6 million

Thank you for your time and consideration.

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